



MY RGY CIRCLE THEORY

Master The Art Of Successful Career

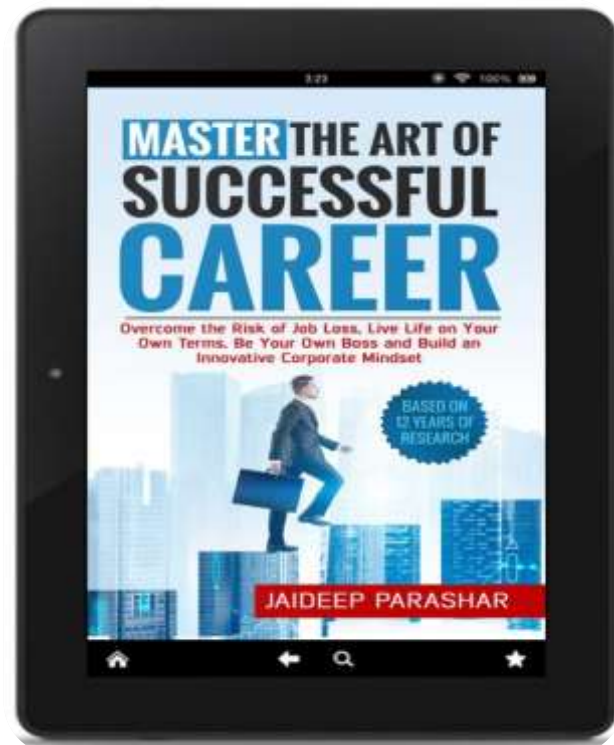
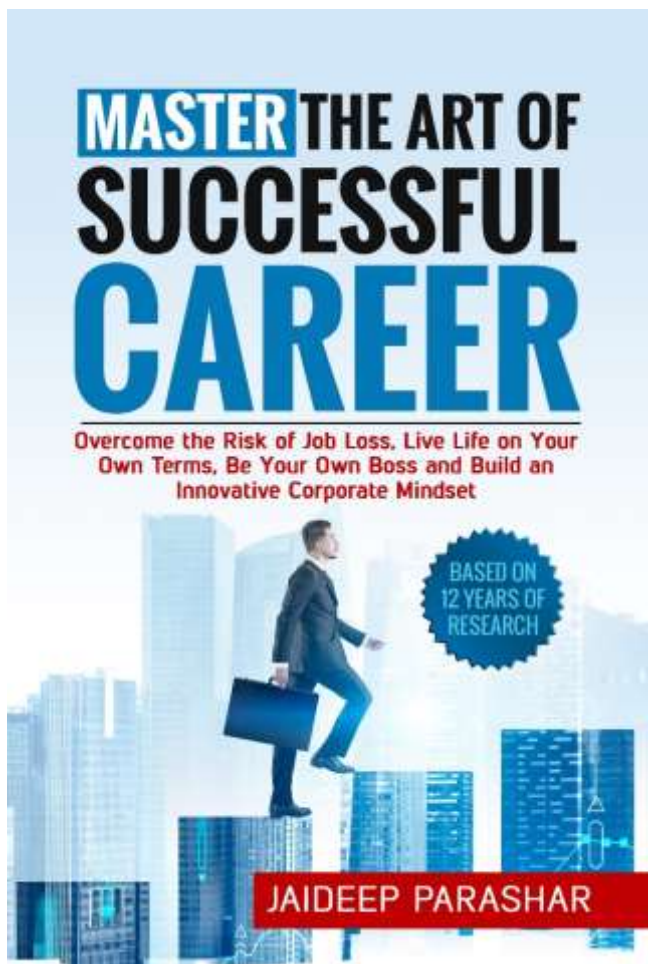
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Instructions

1. In life nothing works until we do so do all the exercise diligently, don't leave any question un answered.
2. Instead of reading, take a print out and write all the answer. Write all your answer with honesty as it will help you reach to the right answer.
3. If you are not sure about any answer then read the relevant chapter again from [Master the Art of Successful Career](#).
4. Don't leave any exercise or chapter, as every chapter and exercise are important for you.
5. For the maximum growth, review yourself in every 3 months, after every 3 months write the answer and evaluate your progress.
6. My Career File is an integral part of the book [Master the Art of Successful Career](#).



Decision Making

In 2016, I saw that sometimes the corporates struggle to make new decisions and they keep on hanging with the old decisions or sometime procrastinate just because they can't handle the pressure of decision making. Yes, taking a decision is difficult in the corporate and business world. Sometimes stress also makes things difficult. *"The bigger the decision is, the bigger will be the stress—Jaideep Parashar"*. I believe that if we can ease the process of decision making, then we can improve efficiency very easily. Many times, people avoid decision making to avoid the pressure and it later causes the delay in the project, this eventually adds more pressure. After looking into the pain of decision-making process, and how much stress it creates in corporate life, I started looking for ways to make the process easy for everyone.

What is decision making? Some time it feels that decision making is only one step, but decision making is not one step, it's a series of distinct steps and all steps have equal importance. If we are going to miss one step or information, we can reach to totally different decision.

But what is the hardest part of decision making?

The most difficult part of decision making is making the choice. Think about it, what is the most difficult part, obviously making the choice. You have five different options with different terms conditions, pros and cons and you can afford only one. This is going to be the actual test of your decision-making skills, and it's going to test you. What if your entire career or business depends on this one decision, then it will be even hard decision? What if your entire team and their future also depend on this decision, then this decision is even more difficult? What if this is the last choice and you have only 30 days before the deadline? With every option or choice, things become really difficult. This is the reality of decision making, with every choice, things become even more difficult. Decision making is not one thing or one choice, it's a series of choices.

From very beginning I knew that decision making is really tough and then I read different books, blog to search for the answer. The answer came in the form of RGY Circle Theory. The first step to make a tough decision is to differentiate between the non-productive and the productive options. Every idea, option and choice have some value in it, but it doesn't mean that every option is going to work for us. Even if all option has some value in it. But what is the best option for us or if we have to invest all our resources into one option, then what will be our choice. So, how to make the difference between productive and non-productive options.

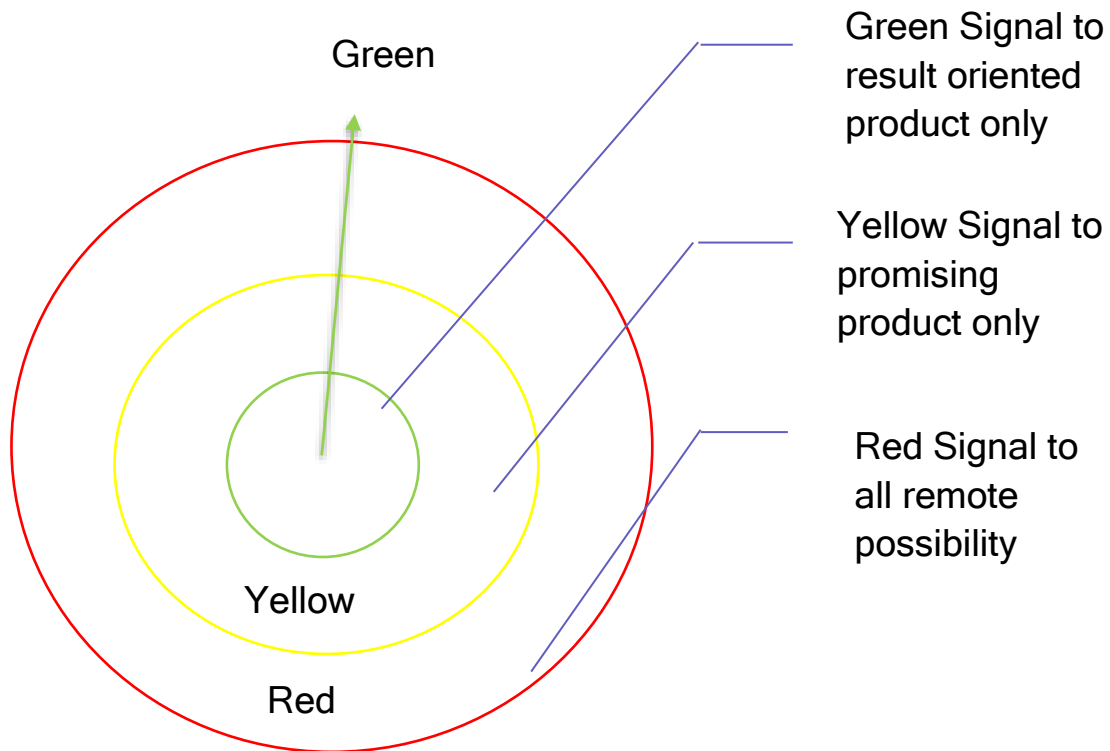
RGY Circle Theory:

In RGY:

R stands for Red signal

G stands for Green signal

Y stands for Yellow signal



Note: This image has been taken from the chapter 16 from the book “Master The Art Of successful Career”.

How to use the RGY Circle Theory for decision making:

- a. The first step is to come up with as many solutions/options as we can. At this stage, there is no need to look into merit and demerit of the options.
- b. Divide all the solutions into 3 categories: Remote possibility, promising options, and result-oriented option.
- c. Now, write all the remote possibilities in the red circle.
- d. All promising solutions will get a place in the yellow circle.
- e. Result-oriented solutions and services will come in the green circle.
- f. Now, instead of scattering all the options on the table, you have systemized the entire process. Most of the people take decision verbally without analyzing all the options and in the process, they neglect one or two vital points, the end result is the loss of more resources due to the wrong decision. Make it a golden rule that “**Never take the decision verbally**”. Always write all the options : in go through the entire process.
- g. In tough time, give maximum focus to the green circle to get the maximum output.
- h. Keep the yellow circle at the standby for more promising days. If green circle doesn't work, then shift focus to the yellow circle.
- i. Avoid the Red Circle during the tough times. We can evaluate the red circle in the booming days, but too much focus in tough time can add one more layer of stress.

People keep their focus on Red signal and wait for the light to go green. It means they focus on challenges and wait for the wave to come in their favor, while successful people narrow down to the possibilities to see how they can make the fast and reliable decision. During decision making, our biggest challenge is to come to the better option, and that's all.

If after going through the entire process, you are left with many options in a green circle, Then, repeat the process again so that you can find the most convenient option. RGY Circle Theory has been tested for 2 years before mentioning here. With this theory, I have taken some of the toughest decision with ease. To use the RGY Circle Theory in your office or business, download the advance version of [MY RGY Circle Theory](#) and keep it in your office.

Prepare the list of all the options you do have:

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.
- 11.
- 12.
- 13.
- 14.
- 15.
- 16.
- 17.
- 18.
- 19.
- 20.
- 21.
- 22.
- 23.
- 24.
- 25.

Divide your option in three categories:

Result oriented option (Green circle):

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Promising options (Yellow Circle):

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Remote possibilities (Red Circle):

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Now divide all the options from the Green Circle in to 2 categories, whether you need extra resources or you do have all the resources:

Green Circle (Independent): If you can work on any option without any external support then it will be your GI

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

Green Circle (Dependent): If you need outside support then it will be your Green Circle but Dependent (GCD)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

In all the options which you had initially, The GI is the best option for you and you can work on any of these options. First test GI and then move to GD. In your office or group discussion start addressing all your option as GI, GCD, Yellow Circle and Red Circle, it will improve your image and efficiency.

